

2024 BUYER'S GUIDE

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2024 BUYER'S GUIDE

The AWT Buyer's Guide is a comprehensive list for specialized, cutting-edge technology and services used in industrial water treatment. Designed as an easy-to-use reference categorized by chemicals, equipment, and services, the guide catalogues suppliers that can provide everything you need to successfully compete in the water treatment arena. Save valuable time and energy; let your fingers do the walking through this all-inclusive supplier directory! We hope you find it beneficial.

FOR MORE INFORMATION, please contact AWT at (240) 404-6477.

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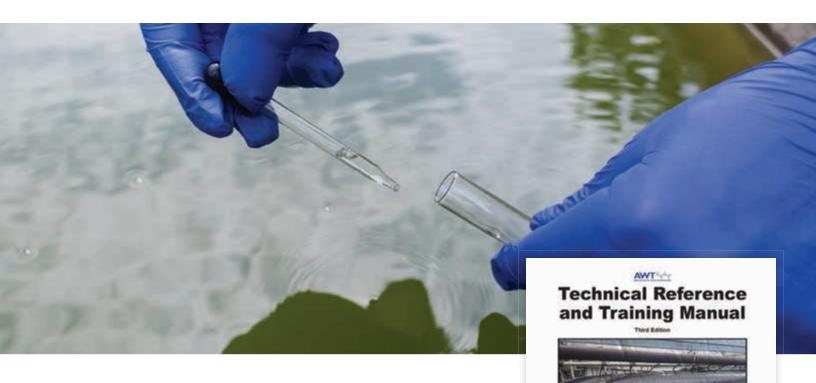


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Hydrite is one of the largest integrated manufacturers and suppliers of chemicals in the United States. Hydrite provides a total water care approach with innovative solutions and a focus on solving complex challenges. Hydrite has the chemistry and technical experience to help meet specific requirements and regulations with designed programs approved for use in most industries, including food and dairy processing, general manufacturing, mining, and municipalities. Hydrite offers advanced water care technology for boiler and cooling systems, hot and chilled closed-loop systems, and RO membranes.



Instruments Direct

755 Ash St Canton, GA 30114 (888) 722-5543 (678) 445-9993 bbaird@instrumentsdirect.com www.instrumentsdirect.com

Instruments Direct, "Your Flow Meter Experts," is a group of engineers specializing in flow meter technology. Our objective is to educate, investigate, and provide the best flow meter solution one application at a time. We offer ultrasonic, magnetic, turbine, paddle wheel, and thermal flow meter technology.





Lutz-Jesco America Corp.

55 Bermar Park Rochester, NY 14624 (800) 554-2762 (585) 426-4025 mmartin@lutzjescoamerica.com www.lutzjescoamerica.com

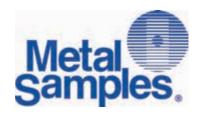
Lutz-Jesco America Corp. manufactures and sells chemical feed and transfer technology and related equipment throughout the Americas. We offer a wide range of complete solutions and products for various water treatment markets. These include, but are not limited to, heat transfer, secondary disinfection, municipal, industrial, food and pharm, and OEM. Customers can select our standard engineered systems or work with us for custom-engineered solutions that meet their specific needs. Our wide portfolio of products includes everything from dual function mixing drum and tote pumps, to solenoid, stepper motor and motor driven metering pumps to multi-parameter analyzers and chlorine dioxide generators for disinfection.



Marlo, Inc.

2227 South St Racine, WI 53404-7003 (262) 681-1300 (262) 681-1318 slamere@marlo-inc.com www.marlo-inc.com

We are a esigner and manufacturer of a broad line of commercial and industrial water treatment equipment including water softening, reverse osmosis, media filtration, dealkalization, condensate polishing, and deionization technologies.



Metal Samples Co.

152 Metal Samples Rd Munford, AL 36268 (256) 358-4202 msc@alspi.com www.metalsamples.com

Metal Samples offers a full range of corrosion monitoring systems, including corrosion test coupons, holders, insertion systems, test racks, bypass systems, corrosion probes, and corrosion instruments (portable meters, transmitters, data loggers). We also offer a complete line of chemical injection and hydrogen monitoring equipment.



Myron L Company

2450 Impala Dr Carlsbad, CA 92010-7226 (760) 438-2021 info@myronl.com www.myronl.com

For over 65 years, Myron L® has been a leading manufacturer of water quality instrumentation. Because we're a privately held, customer-focused corporation, we can remain committed to excellence in accuracy, reliability, and simplicity, while investing heavily in research and development. The result is a product line with powerful, innovative multi-parameter monitor/controllers, handheld meters, and pocket testers built to last with convenient features like touchscreens and Bluetooth® connectivity. Let us help you precisely analyze and manage critical measurement parameters, including conductivity, resistivity, TDS, salinity, pH, ORP, free chlorine equivalent, dissolved oxygen, nitrate concentration, hardness, alkalinity, temperature, flow, % rejection, and more!



North Metal & Chemical Company

609 E King St York, PA 17403-1985 (717) 845-8648 (717) 846-7350 dfitzgerald@northchem.com www.NorthChem.com

North Metal & Chemical Company has manufactured sodium molybdate in York, Pennsylvania, since 1921. Over several decades, we have added a full offering of industrial water treatment chemistry, aimed at boiler and cooling tower treatment. NorthQuest is now the most reliable brand of azoles, amines, phosphonates, and polymers—becoming the primary source for AWT membership. North Metal & Chemical is committed to supporting our loyal clientele with guaranteed stock availability, even in the most tumultuous supply chain periods. Four generations of Family-owned commitment — North is the kind of supplier that you love to support.



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ProMinent®

ProMinent Fluid Controls, Inc.

136 Industry Dr Pittsburgh, PA 15275 (412) 787-2484 militello.ian@prominent.com www.prominent.us

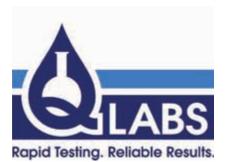
ProMinent Fluid Controls, Inc. offers the highest quality metering pumps, disinfection systems, polymer preparation systems, metering systems for solids, instrumentation for monitoring, measurement, and control, and complete systems. Our successes include applications in potable water and wastewater treatment, food and beverage, oil and gas, swimming pool, and many other industries. All internal processes are certified in accordance with ISO 9001:2000, ensuring the highest standard of quality in both manufacturing and customer service.

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Q Labs, LLC

1930 Radcliff Dr Cincinnati, OH 45204 UM (513) 471-1300 dbowen@qlaboratories.com www.glaboratories.com

Q Labs operates as a third-party, independent testing laboratory specializing in water testing and other microbiological and analytical testing for a wide variety of enduse applications. We are CDC-ELITE certified, FDA-registered, ISO-accredited, AOAC, MicroVal, and AFNOR certified as an Expert-Status lab (the only testing lab in North America to hold all three of these prestigious certifications). Our company was founded in1966.



QualiChem, Inc.

PO Box 926 Salem, VA 24153 (919) 376-5569 (540) 375-3880 dburroughs@qualichem.com www.qualichemwt.com

QualiChem is a private label formulating manufacturer of water treatment chemicals with coverage across North America. QualiChem was recognized by the AWT membership in 2016 as Supplier of the Year for outstanding customer service, quality of product, and contributions to the industry. Our ISO 9001:2015 processes, technical and sales support by our multiple CWT's on staff, and our "no direct sales" approach, results in a product offering for regional sales and service companies unparalleled in the industry. Contact us to see why The Blender Matters.



Quantrol, Inc.

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Scranton Associates Inc.

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Scronton Associates Inc.offers high-quality water treatment products and custom chemical blends made to your specifications. Our services include technical and regulatory assistance, exceptional freight rates, and expert assistance in developing and improving your formulas and SDS services. We are a family-owned company, celebrating over 100 years and four generations of excellence. Previous AWT Supplier of the Year recipient.



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TGWT co-founded The Tannin Guys®, a large-scale global network of distributors and experts. TGWT is a pioneer in purified tannin water treatment for steam boilers and closed-loops. One of their products is OMRI approved for organic production. TGWT is fully committed to its distribution network by providing them with many tools to be more successful and by supporting them in the field. The Clozit platform enables partners to quickly make bids that stand out from competitors by showing energy, water, and GHG savings. One mission: Making water treatment simple, sustainable, profitable.



USALCO

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USALCO is the premier manufacturer of various aluminumbased chemicals, such as aluminum sulfate, sodium aluminate, polyaluminum chloride, aluminum chlorohydrate, and aluminum chloride for industrial and municipal markets.

USALCO's Polyaluminum Chloride (PACL) products fall under the trade name DelPAC®. These coagulants have become the products of choice in well over 1,000 water treatment applications throughout the US (sold direct or through distributors).

USALCO's research and development staff is committed to continuous innovation of new coagulant chemistry to address the ever-changing regulatory landscape. Coupled with our onsite application expertise, USALCO is uniquely positioned to meet the increasing customer demand for improved treatment results at a lower total cost.

Our company headquarters is in Baltimore, Maryland which is also the site of the largest aluminum coagulant manufacturing plant in North America. USALCO operates 26 facilities throughout the United States.



Vector Industries, Inc.

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Vector Industries is a leading provider of innovative industrial solutions for water treatment companies of all sizes. Our extensive range of top-of-the-line equipment includes a variety of bypass feeders, brominators, injection quills, and corrosion coupon racks. Plus, our newest product offerings, like our advanced automated glycol feed systems, seamlessly integrate with building automation systems for easy alarm notifications and inventory control. Proudly made in the USA.



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Watson-Marlow Fluid Technology Group

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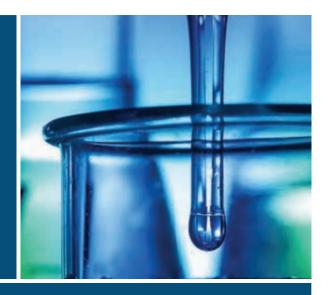
Watson Marlow Fluid Technology Solutions is revolutionizing chemical feed with the Qdos pump, featuring a unique design with patented ReNu™ pump head technology. The Qdos provides accurate and repeatable flow for a wide range of chemicals and viscosities, requiring no tools for maintenance. The contained pump head design with integral leak detection reduces waste and eliminates operator exposure to chemicals. Distinguished by innovation, WMFTS manufactures peristaltic and hose pumps for use in all industries, including industrial water and wastewater treatment. Watson Marlow offers unrivaled solutions, including complete skid mounted systems.



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